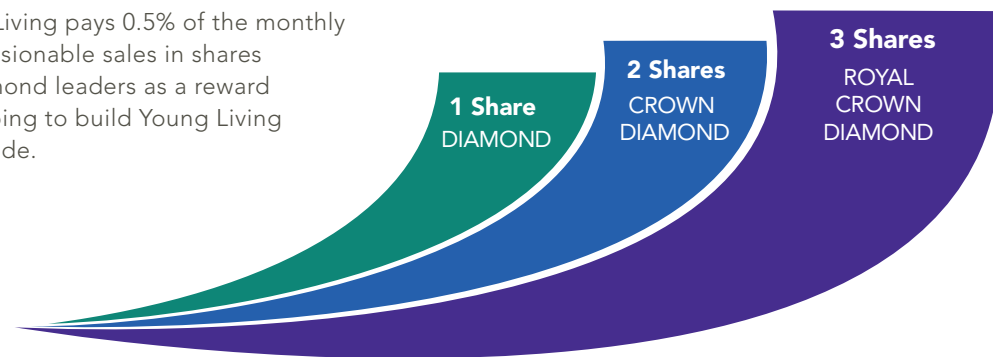


# DIAMOND EXPRESS PROFIT SHARING POOL

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.



## DIAMOND ELITE

Our new Diamond Elite program will help our most effective distributors teach and share the Young Living opportunity throughout the world. This innovative, by-invitation program will incentivize and give our leaders rewards and world recognition for their participation. Participants in both the Diamond Elite program and the Diamond Express Profit Sharing Pool may not count their activity within the Diamond Elite program toward profit-sharing qualification. For questions, please contact [diamondelite@youngliving.com](mailto:diamondelite@youngliving.com).

### VISIT YOUR VIRTUAL OFFICE FOR:

- Policies and Procedures
- Terms and Definitions
- PowerPoint of Compensation Plan
- Training Videos

For complete details, see Terms and Definitions, which is incorporated into and made a part of this Compensation Plan.

Comments or Suggestions?  
[youngliving.com/toolfeedback](http://youngliving.com/toolfeedback)

Item number: 4720

# ADDITIONAL EARNING OPPORTUNITIES

## FAST START BONUS

- Earn a generous 25% bonus, up to \$200 each, on your new, personally enrolled distributors' orders during the first three calendar months!
- Second-level enrollers earn 10%, up to \$80 each, on the newly enrolled distributors described above during the same time period!

## START LIVING BONUS

- Earn a one-time \$25 cash bonus when your new, personally enrolled distributor orders the Premium Starter Kit! (Basic kits do not qualify.)

## RETAIL EARNINGS

- When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

PLEASE CONTACT:



YOUNG LIVING™  
ESSENTIAL OILS

# COMPENSATION PLAN

*Enjoying Abundance*





# CREATING A FOUNDATION

Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint to build a solid foundation that will lead you to success.

QUALIFICATIONS	DISTRIBUTOR		STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG x OGV					2 x 1,000

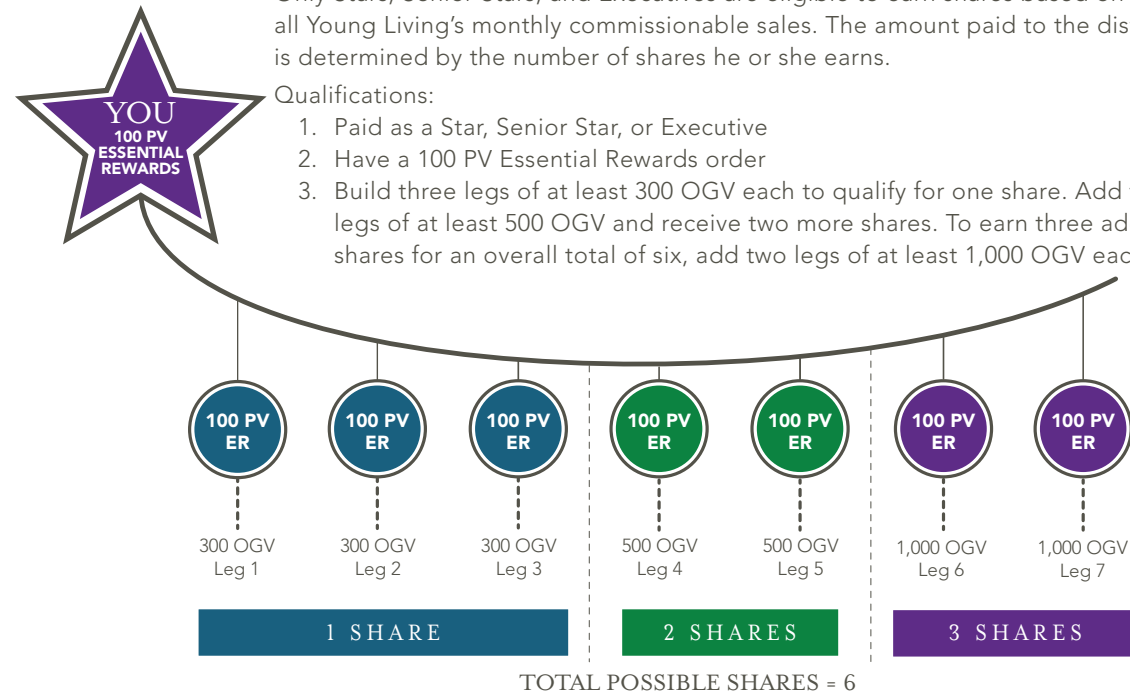
COMPENSATION	UNILEVEL COMMISSION PERCENTAGES			
LEVEL 1	8%	8%	8%	8%
LEVEL 2	5%	5%	5%	5%
LEVEL 3		4%	4%	4%
LEVEL 4			4%	4%
LEVEL 5				4%

## RISING STAR TEAM BONUS POOL

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the distributor is determined by the number of shares he or she earns.

Qualifications:

1. Paid as a Star, Senior Star, or Executive
2. Have a 100 PV Essential Rewards order
3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV and receive two more shares. To earn three additional shares for an overall total of six, add two legs of at least 1,000 OGV each.



MAXIMIZE YOUR EARNINGS with additional payouts, including retail earnings, the Fast Start Bonus, and the Start Living Bonus! [Learn more on the reverse of this flyer.](#)

# BUILDING YOUR BUSINESS

Building on your foundation, you can now focus on helping others create their success.

QUALIFICATIONS	SILVER	GOLD	PLATINUM
PV	100	100	100
OGV	10,000	35,000	100,000
PGV	1,000	1,000	1,000
LEG x OGV	2 x 4,000	3 x 6,000	4 x 8,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

## GENERATION COMMISSION PERCENTAGES

GENERATION	COMMISSION PERCENTAGE
PERSONAL GENERATION	2.5%
GENERATION 2	3%
GENERATION 3	3%
GENERATION 4	3%
GENERATION 5	3%
GENERATION 6	3%
GENERATION 7	3%
GENERATION 8	3%

### DEFINITIONS

#### PV (Personal Volume)

The total monthly volume of your personal orders

#### OGV (Organization Group Volume)

The monthly volume of your entire organization

#### PGV (Personal Group Volume)

The monthly volume in an organization, excluding any Silver or higher rank volume and any qualifying leg(s) volume

#### Leg x OGV

The number of legs and the amount of monthly OGV required for each leg

MAXIMIZE YOUR EARNINGS with additional payouts, including retail earnings, the Fast Start Bonus, and the Start Living Bonus! [Learn more on the reverse of this flyer.](#)

# DEVELOPING LEADERS

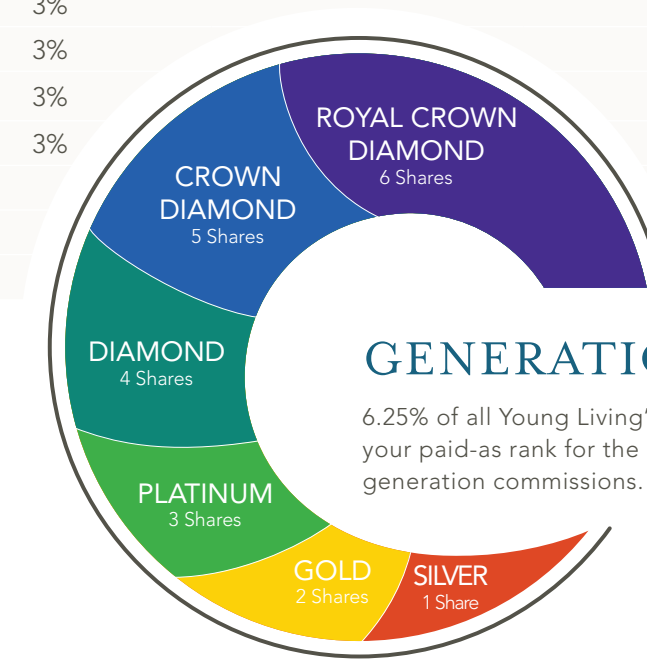
Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	100	100	100
OGV	250,000	750,000	1,500,000
PGV	1,000	1,000	1,000
LEG x OGV	5 x 15,000	6 x 20,000	6 x 35,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

## GENERATION COMMISSION PERCENTAGES

GENERATION	COMMISSION PERCENTAGE
PERSONAL GENERATION	2.5%
GENERATION 2	3%
GENERATION 3	3%
GENERATION 4	3%
GENERATION 5	3%
GENERATION 6	3%
GENERATION 7	3%
GENERATION 8	3%



## GENERATION LEADERSHIP BONUS

6.25% of all Young Living's monthly commissionable sales is paid out in shares according to your paid-as rank for the month and on the leaders in your organization on which you earn generation commissions.

MAXIMIZE YOUR EARNINGS with additional payouts, including retail earnings, the Fast Start Bonus, and the Start Living Bonus! [Learn more on the reverse of this flyer.](#)